

## Summary Report

The chart below shows the scores attained for the five scales by Ms. Sample. When we observe her scores, we may predict what is most likely to be noticed in her daily activities – the higher the score the more intense the behavior. These scores suggest the following:

- Sally may appear arrogant and demanding, thus frustrating others.
- Because she can over-emphasize disagreement, she makes it difficult for others to work together.
- She may take on an unproductive challenge just because it is there.
- Because she is capable of stating her position firmly and with conviction, she might be perceived as arrogant and overly demanding.

The chart shows the relative relationship of her scores on all five scales. For a more complete understanding of these results, please refer to her Management Report.

