

Professional Selling Live Online

We have brought the classroom to you! Our *Professional Selling* program is now available in a live online format so that you can get the best training from wherever you are.

Can't make it to our in-class Professional Selling sessions?

Who should attend our online format

- Sales professionals who cannot afford time out of the office
- Professionals who reside outside of cities where our in-class sessions are offered
- All those pursuing the Certified Sales Professional (CSP) Designation

Benefits

- Receive the best professional sales training available in an online format
- No time out of the office and no loss in selling time
- Implement newly learned techniques between sessions and receive feedback from your peers and instructor
- Maintains the personal atmosphere of an in-class session
- Interactive learning experience — group discussions, polls, live on-screen note taking
- Qualifies you for the CSP Designation

Learning Format

- *Professional Selling* content spread over four weeks
- One 2 hour, in-depth session per week
- All participants live on webcam and audio
- Live polling
- Unlimited access to your instructor over 4 weeks

2012 CALENDAR

February 7, 14, 21, 28 11:30 – 1:30 EST

September 11, 18, 25, October 2 11:30 – 1:30 EST

Non-Member \$1,595

Member \$1,495

With Certification \$1,795 (Save up to \$300)

Register now and get the professional sales training you need without losing any selling time.

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