

2009 Sales Compensation Highlights

Here's a sample of pay ranges, as detailed in the CPISA's *2009 Sales Compensation and Benefits Report*.

Field Sales and Management Positions

Sales and Marketing Directors	\$90,000-157,900
Divisional or Regional Sales Directors	\$90,700-161,100
Marketing and Sales Managers	\$54,600-101,400
District Sales Managers	\$71,400-125,200
Territory Sales Managers	\$48,400-105,500
Technical Sales Representative-Senior	\$56,100-118,000
Technical Sale Representative-Intermediate	\$42,200-85,500
Technical Sales Representative-Junior	\$45,900-58,100
Senior Sales Representative	\$58,300-92,100
Intermediate Sales Representative	\$40,900-66,500
Junior Sales Representative	\$34,000-52,200
Key Account Representative	\$59,000-116,900
Customer Service Representative	\$34,500-59,300