

[Company name]

Cost of Sales Tool

[Date]

Model key:

White cells are fields that you can edit.

Gray cells are calculated for you and should not be changed.

Customer name	Annual total sales	Annual cost of sales	Gross profit	Cost of sales %
Proseware, Inc.	\$2,865.00	\$221.00	\$2,644.00	8%
A. Datum Corporation	23,000.00	3,210.00	19,790.00	14%
Margie's Travel	5,678.00	1,234.00	4,444.00	22%
The Phone Company	8,540.00	2,210.00	6,330.00	26%
Coho Winery	45,752.00	12,456.00	33,296.00	27%
Tailspin Toys	22,000.00	12,131.00	9,869.00	55%
Fabrikam, Inc.	1,523.00	854.00	669.00	56%
Wingtip Toys	17,154.00	11,546.00	5,608.00	67%
Total gross profit:			\$82,650.00	34%